



Qiang SHI

Senior Partner

Name: Qiang SHI

Position: Senior Partner

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Language: Mandarin、English

Practice Area: INSURANCE、MARITIME、CIVIL AND COMMERCIAL LITIGATION、CROSS-BORDER DISPUTE RESOLUTION

Professional Experience

Shi Qiang has been advising clients for more than ten years on legal issues in respect of international trade, maritime, commercial insurance and other related areas. Mr. Shi is not only good at solving domestic commercial and maritime disputes, but also has rich practical experiences in representing clients in international commercial and maritime arbitration (both ad hoc and institutional) with succeeding in resolving numerous cross-border disputes. Mr. Shi also has indepth study on the areas of the international sanctions and trade restrictions, with providing consultation service to the clients including some leading state-owned enterprises and renowned private companies. Mr. Shi has published quite a number of papers and lectures in leading academic magazine, shipping magazine, academic conferences.

Representative Performance

• Cross-Border Dispute Resolution

- Representing a key Chinese state-owned giant corporation against a foreign buyer company ad hoc London arbitration cases under LMAA Terms out of shipbuilding contracts with the amount in dispute over USD 45 million
- Representing a Hong Kong trade company in a Singapore arbitration under ICC Arbitration Rules for a dispute out of long-term iron ore sale and purchase contract against a renowned Japanese trading company with the amount in dispute over USD 35 million
- Representing a well-known Chinese shipping company to defend a claim amounting to USD 3.8 million claim against a leading container owner in containers leasing contract arbitration under ICC Arbitration Rules
- Representing a giant private mining corporation in its disputes amounting to over CNY 70 million out of a joint venture agreement against a foreign investor in a Singapore ad hoc arbitration
- Representing two well-known Chinese banks against one foreign beneficiary in two concurrent London ad hoc arbitration case with LMAA Terms for two similar disputes out of similar bank refund guarantees with an aggregated amount in dispute over USD 5 million
- Representing a United States shipping company against a Taiwan shipping company and an Indian shipowner respectively in two London ad hoc arbitration out of a back-to-back charterparty disputes with the amount in dispute over USD 2 million
- Representing a well-known Chinese-based trading company against a Mexican steel company in a New York arbitration out of an iron ore purchase and sale contract under ICC Arbitration Rule with a disputed amount over USD 1 million
- Representing a Chinese shipping company in a Hong Kong ad hoc arbitration against a Hong Kong renowned shipowner for premature redelivery dispute in a time charter party
- Representing a Panama shipping company in a Hong Kong ad hoc arbitration against a Chinese company for the ship's non-arrival at the loading port before cancelling date under a voyage charter party
- Representing a Hong Kong shipping company to enforce a London ad hoc arbitration award in the Republic of Benin and arrest the target ship for a claim over USD 1 million
- Representing a Chinese ship manager in handling a ship-arrest case in Japan against Belize shipowner with coordination of Japanese lawyers
- Representing a Marshall Islands company in a London ad hoc arbitration case against a Korean

shipping company on an international ship sale and purchase dispute

- Representing a Samoa shipping company in a London ad hoc arbitration for a time charterparty dispute out of the nickel ore moisture percentage dispute against a foreign shipowner
- Representing a BVI company against a Liberian shipping company in a London ad hoc arbitration for a dispute under a voyage charter party
- Providing legal service to a Chinese citizen in coordination with English solicitor and barrister in an application to withdraw a committal order before English court and succeeding in persuading the judge to withdraw the order

• **Litigation and Arbitration**

- Representing a renowned state-owned port operator group company in a series of legal disputes and litigations cases out of about 0.7 million tons iron ore being stored at port.
- Representing a BVI company against a large Chinese state-owned steel company in a dispute related to the compensation for losses out of property preservation measure in China with a disputed amount over CNY 14 million
- Representing a major branch company of a giant state-owned petrochemical enterprise in oil storage disputes against a port operator for about 15000 tons petroleum products
- Representing a renowned Chinese multimode logistic company in a series of litigation cases related to transportation of equipment for a power plant project in Egypt with an aggregated amount of dispute over CNY 16 million
- Representing a Chinese trading company in a series of copper ore trade contract disputes amounting to over CNY 3 billion
- Representing a renowned Chinese state-owned ship equipment producer in a product liability dispute amounting to over USD 7.5 million
- Representing a Shanghai-based international logistic company in a multimode logistic contract dispute against a China power plant
- Representing a well-known Tianjin-based Chinese state-owned company in a loaning and mortgage litigation with a disputed amount over CNY 15 million
- Representing a Syrian ship operator before Chinese maritime court for a series of disputes related to ship S&P, investment, ship arrest, etc. with the disputes being settled with favorable terms
- Representing a large Chinese electronic equipment producer against a well-known Chinese insurer in a marine insurance case related to a Pakistan power plant project
- Representing a widely-known Chinese private shipping company against a well-known large commercial insurer in a hull insurance case out of ship damage in bad weather
- Representing a Chinese private shipping company in a cargo insurance litigation against a well-known large Chinese insurance company

• **Cases of non-litigation and other types of services**

- Providing consulting service to a Chinese state-owned shipbuilding company for its London ad hoc maritime arbitration out of a shipbuilding contract with an amount disputed over USD 200 million
- Providing consulting opinion to a Chinese private fishery company for its investment in fishery industry of Russian Federation with an aggregated invested amount as planned over tens of millions CNY yuan
- Providing consulting service to a well-known state-owned company on foreign shipping and financial sanctions
- Providing consulting service to a large private shipping company on issues related to shipping and financial sanctions imposed by foreign countries
- Providing legal risks evaluation to a Chinese private shipping company in respect of international economic sanctions risk

Social Status

- Arbitrator, Dalian International Arbitration Court (Dalian Arbitration Commission)
- Fellow Researcher, Insurance Institute of Dalian Maritime University

Working Experience

- August 2021 - Present Beijing Jincheng Tongda & Neal (Dalian) Law Firm
- September 2009 - July 2021 BoeNing & Co.

Education Background

- Dalian Maritime University, LLM
- Dalian University of Foreign Languages, B.A.

Publications

- Challenge Arising out of the Virtual Hearing to China's Commercial Arbitration and Legal Response, Shandong Social Sciences, 2021(5)
- An Examination of the Legislation on the Protection and Indemnity Insurance in Response to Major Marine Risks: Global Unification and Local Differences, Journal of Shandong University, 2021(3)
- The Approach to Build the Ad Hoc Arbitration Regime in Chinese Pilot Free Trade Zones, Social Science, 2019(1)
- On the "Force Majeure" Clause in International Shipbuilding Contract, China Ship Survey, 2020(3)
- "Frustration" under English Law and "Change of Circumstances" under China
- Legal Risk Analysis and Responding Measures of Shipping Agents On the Maritime Fraud Claims, World Shipping, 2016(5)
- On the Legal Risks of Waiving Rights When Terminating Contract, World Shipping, 2012(4)
- Functions and Principle of Interpretation of "Off-Hire" Clause under English Law, World Shipping, 2011(9)
- Demurrage, Loss of Detention and Loss of Delay In Issuing B/L under English Laws, World Shipping, 2011(3)
- On the Method of Amending Arbitration Law in China, Dalian Northeast Asia International Shipping Center Forum on Arbitration, Dalian, July, 2019
- Issues on Insurances in Handling Incidents in Heavy-Lift Shipping, International Maritime Law Forum, Guangzhou, Dec. 2016
- Wrongful Arrest of Ship under Chinese Law and Judicial Practice, International Maritime Laws Forum, Dalian, 2015, Oct. 2015
- The Emergency Arbitration Procedures in the New CMAA Rules And the Interim Measures Prior to Arbitration in Chinese Laws, ICMA XIX, Hong Kong, China, May 2015
- Discussion On the Issues Related to Piracy Risks in Charterparties, Annual Meeting of China Maritime Law Association, Harbin, China, August 2011