



Vera Zuo

Senior Counsel

Name: Vera Zuo

Position: Senior Counsel

Office: Beijing

Tel.: 86-10-5706 8458

E-mail: zuotianyu@jtn.com

Language: Mandarin、English

Practice Area: ARBITRATION, CIVIL AND COMMERCIAL LITIGATION, CROSS-BORDER DISPUTE RESOLUTION

Professional Experience

Vera specializes in complex cross-border dispute resolution, including foreign-related arbitration, international arbitration, and cross-border litigation. Vera has extensive experience in handling disputes relating to corporate control, investment, international trade, and construction. Vera regularly represents clients in litigation before the Chinese courts and in arbitration before CIETAC, BIAC, SHIAC, HKIAC, SIAC, ICC, and DIAC. She also regularly assists clients in navigating complex litigation before foreign courts, including Hong Kong High Court, Singapore High Court, English High Court, US State and Federal courts. Prior to joining JT&N, Vera worked in a leading international law firm's London and Beijing offices for many years.

Representative Performance

• FOREIGN-RELATED ARBITRATION

- Represented a leading Chinese real estate enterprise in arbitration proceedings before SHIAC regarding disputes arising out of a cooperation agreement. The arbitration was conducted in English. Secured a winning award where the client, as the respondent, would not be required to pay any sum in relation to the Claimant's claim of several hundred million RMB.
- Represented a leading logistics enterprise in arbitration proceedings before CIETAC regarding disputes arising out of an aircraft financial leasing agreement. The arbitration was conducted in English. Secured a winning award and successfully preserved the opposing party's aircraft in Macau during the course of the arbitration, which marks the first preservation order issued by the Macau court in aid of a Chinese mainland arbitration according to the mutual arrangement between Mainland China and Macau regarding interim reliefs for arbitration.
- Represented a leading Chinese fertilizer company in arbitration proceedings before CIETAC regarding disputes arising out of an international sale of goods contract. The arbitration was conducted in English. The disputed amount exceeded USD 20 million. This case featured eight concurrent proceedings spanning four jurisdictions: China, Brazil, Singapore, and the United Kingdom. Acted as the lead counsel in assisting client to navigate these complex legal proceedings, and secured a favorable settlement following hearings.
- Represented a Dutch design company in arbitration proceedings before CIETAC regarding disputes arising out of a design and construction contract. The arbitration was conducted in English. Secured a favorable settlement for client immediately prior to hearing.

• INTERNATIONAL ARBITRATION

- Represented a leading financial institution in arbitration proceedings before HKIAC regarding disputes arising out of a shareholder agreement and various convertible bonds agreement. The contracts were governed by Hong Kong law. Secured a winning award where the opposing parties were ordered to pay our client several hundred million RMB.
- Represented a state-owned enterprise in arbitration proceedings before SIAC regarding disputes arising out of an international trade contract. The contract was governed by Singapore law. The arbitration was conducted in English. Secured a winning award.
- Represented a state-owned company in arbitration proceedings before SIAC. Secured a favorable settlement for client.
- Represented a Fortune 500 Global company in an ad hoc arbitration administered under the LMAA Rules regarding dispute arising out of an international sale of goods contract. The contract was governed by the English law. The arbitration was conducted in English. The

disputed amount exceeded USD 22 million. Secured a favorable settlement for client.

- Representing a leading Chinese contractor in arbitration proceedings before ICC regarding disputes arising out of a design contract for a large-scale infrastructure project in Colombia. The disputed amount exceeds USD 20 million. This case encompasses parallel legal actions: a Temporary Restraining Order (TRO) application in a US court aimed at preventing our client from making withdrawals from specific bank guarantees, and proceedings in a Colombian court regarding our client's claim to access the bank guarantees. Successfully assisted the client in having the TRO request dismissed and enabled the client to draw on the bank guarantees.

• **CROSS-BORDER LITIGATION**

- Advising a listed pharmaceutical company in mass tort and class action cases relating to product liability before the US courts.
- Representing provisional liquidators appointed by the Grand Cayman Court in taking control of assets within the Chinese mainland. Successfully assisted the client in obtaining injunctions from multiple Chinese courts and assisted Hong Kong counsel in obtaining interim injunctions in Hong Kong. The amount at stake in this case exceeded multi-billion RMB.
- Advised a mainland investment enterprise in litigation before Hong Kong High Court regarding disputes arising out of an alleged share purchase agreement.
- Advised multiple state-owned enterprises in litigation before Hong Kong High Court regarding disputes arising out of multiple trade and agency agreements. The contracts were governed by Hong Kong law.

Social Status

- Secretary General, Foreign-related Legal Services Committee of the Beijing Lawyers Association

Honorary Titles

- “Recommended Lawyer” in dispute resolution by Legal 500 for consecutive years
- Represented case won “China Outbound Deal Awards”, 2024
- “Beijing Top 100 High-End Foreign-related Legal Talent”
- “Beijing Foreign-related Lawyers Talent Pool”

Working Experience

- 2021-Present, Beijing Jincheng Tongda & Neal Law Firm
- 2013-2021, a leading international law firm

Education Background

- University of California, Berkeley LL.M.
- Beijing Foreign Studies University LL.B.

Publications

- Invited by Global Arbitration Review to contribute to the publication of GAR Know How Litigation-China, 2024
- Invited by Global Arbitration Review to contribute to the publication of GAR Know How Challenging and Enforcing Arbitration Awards, 2024